

Company

Talus Payments

(DESCRIPTION)

We are currently looking to fill an essential role in our Talus family. Talus Payments is searching for key members to be responsible for setting appointments with business owners nationwide. This person will be engaging with a diverse market on a daily basis and introducing them to the Talus Pay brand.

(JOB LISTING)

ABOUT US

Talus Payments, located in Dallas, Texas, and founded in 2006, provides electronic payment processing services to over 100,000 merchant accounts across the United States. Talus Payments is a leading merchant services provider for businesses, providing processing services for credit cards, pin-based debit cards, gift cards, and checks. We also look to the future by providing mobile wallet and contactless technology as well as electronic, on-line statements. Talus Payments is a full service provider; it sells, underwrites, deploys and activates 100% of its own accounts, and provides client services and risk monitoring to all of its customers.

JOB DESCRIPTION

Your primary function in this role is to set appointments with business owners to meet with our outside sales managers. Although you are not selling the direct services you are selling the appointment. As the first point of contact, you set the precedence for a strong relationship with our clients. Sales and/or call center experience is helpful, but not required. We train our call center reps with the right strategy to succeed. Base pay is \$13.00/hour. Applications are accepted in person at 600 East Taylor, Suite 1000, Sherman, TX 75090/ PH# 903-771-7000.

Our employees enjoy,

Monday through Friday 9:00 am to 4:30 pm work schedule

Medical, Vision, Dental and Life insurance (eligible to enroll after 30 days)

401K with employer match (eligible to enroll after 60 days)

Daily incentives

Paid Time Off

Paid Holidays

Paid Training

Casual Dress Code

Refrigerators, microwaves, snack and drink machine available

Large break room with indoor and outdoor seating.

Covered outdoor smoking area

Minimum Requirements

High School Diploma or GED

Must have a positive attitude

Outstanding oral and communication skills

Excellent listening and comprehension skills

Possess strong interpersonal & customer service skills

Ability to be confident and assertive while showing patience and empathy

Must be able to remain composed and objective

Ability to learn and maintain knowledge of products and services, as well as company procedures

This is a call center environment, meaning you will be sitting at a desk, talking on the phone, for the majority of the day.

Mission Statement

*We're on a **Mission** to enable client's financial prosperity | Our **Vision** is to utilize payment purchase data to strengthen the relationship between our client and their customers | We **Value** Integrity | Accountability | Service | Innovation | Energy*

www.taluspay.com